

# PRESS RELEASE

## Gaitame.com Chooses Integral As Its Global FX Liquidity Aggregation Platform

- Gaitame.com is Japan's largest FX retail broker with more than 400,000 retail customers
- FX aggregation platform to reduce risk and costs while increasing flexibility
- FX Inside Professional consolidates multiple FX liquidity pools into a single interface

**TOKYO and MOUNTAIN VIEW, Calif. (June 7, 2010)** — Integral Development Corporation ([www.integral.com](http://www.integral.com)), a leading provider of FX trading solutions and services, and Gaitame.com Co. Ltd. ([www.gaitame.com](http://www.gaitame.com)), Japan's largest retail FX broker, today announced that they rolled out the broker's new global FX liquidity aggregation platform. The platform provided by Integral allows Gaitame to strengthen its risk management operations, optimize its cost structure, and increase its flexibility in the market. Gaitame will be able to deliver improved service levels and execution performance. Gaitame has been named the #1 Japanese broker for number of accounts and custody assets five years running.

Using Integral's technology, Gaitame.com has control of its very sophisticated distributed FX liquidity aggregation system. Gaitame.com is able to very quickly add new providers and adjust the current composition. Gaitame.com has already achieved an extremely high execution fill rate by leveraging Integral's latest innovations in co-location and low-latency technologies. All services are delivered on demand, a method that requires no capital or IT investment and offers a rapid deployment cycle.

"In deploying Integral's technology and market expertise, Gaitame.com was able to achieve significant improvements in both operational efficiencies and trade execution that will allow us to serve our customers even better going forward," said Tsuyoshi Ueda, Corporate Officer Treasury Department and Senior Vice President, Gaitame.com. "Integral helped us optimize every component of our FX liquidity aggregation, while ensuring that there is additional flexibility for us to easily adjust elements as we grow the business."

Built upon FX Grid®, the FX aggregation system combines the liquidity from more than 10 banks and direct STP integration with prime brokers and trust banks. FX Grid is Integral's global inter-institutional connectivity and trading network, linking market making banks and liquidity providers to financial institutions.

"We are very excited about partnering with Gaitame.com and helping them execute on their aggressive expansion plans," said Harpal Sandhu, CEO, Integral Development Corp. "After a very short ramp up period, Gaitame.com has achieved greater operational efficiency and greater independence from their liquidity providers and prime brokers. We are very proud to support their continued expansion and great gains in operational execution."

FX Inside Professional™ aggregates and organizes prices from Gaitame.com's liquidity providers on a single interface. Large order execution is greatly enhanced through the use of built-in algorithmic trading models in the system. Gaitame.com has also deployed FX Inside API™, a set of application programming interfaces for accessing and delivering liquidity from FX Grid directly to its retail trading systems. Gaitame.com's liquidity is provided by leading international financial institutions including Bank of America, Barclay's, Citi, Deutsche Bank, Goldman Sachs, HSBC, JP Morgan Chase, Morgan Stanley, Nomura, and RBS.

###

#### **About Integral**

Integral develops and operates FX Grid, a global Multi-sided Trading Facility (MTF) connecting active market participants with all major sources of FX liquidity. Together with FX Inside, its real-time Execution Management System (EMS), Integral's products represent the intersection of direct market access and algorithmic trading in the foreign exchange markets. Founded in 1993, Integral maintains development, support, and sales offices in Silicon Valley, Chicago, New York, London, Hong Kong, Tokyo, Singapore and Bangalore. Investors include Accel Partners, Adams Street Partners, Hudson Ventures, Ignite Group, Mizuho Capital and Mitsubishi UFJ Capital. For more information, visit [www.integral.com](http://www.integral.com).

#### **About Gaitame.com**

Gaitame.com Co., Ltd. ([www.gaitame.com](http://www.gaitame.com)) is the leading foreign exchange retail broker in Japan and offers individual investors FX margin trading as well. The company is also an application service provider (ASP) offering a foreign exchange trading system for financial institutions. Established in 2002, Gaitame.com has its headquarters and main data center in Tokyo and a branch office in Okinawa.